



Aston Business School

Centre for Executive Development

JACOBS



Welcome to the JACOBS ENGINEERING Business Transformation Master Class

BOB DUFF: Group Vice President of Jacobs Infrastructure

**DEVELOPING
LEADERS
TRANSFORMING
TEAMS**



Jacobs' History with Aston Business School

A development partnership that started in 2003 with a certificate programme

Has delivered

- **6 customised certificate programmes to 123 participants,**
 - Finance, People, Client , Strategic and Risk Management
- **6 tailored diploma programmes to 109 participants**
 - Accounting, Marketing, Organisation Behaviour and Law
- **70ish one-day sessions attended by circa 900**

“a continuously well oiled machine ...”



Executive Challenge – the case for Executive Development

***“problems cannot be
resolved at the level of
consciousness that created
them”***

Albert Einstein



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Bob Duff – Jacobs Infrastructure

A Global Engineering Enterprise

Aston University – Wednesday, 28
September





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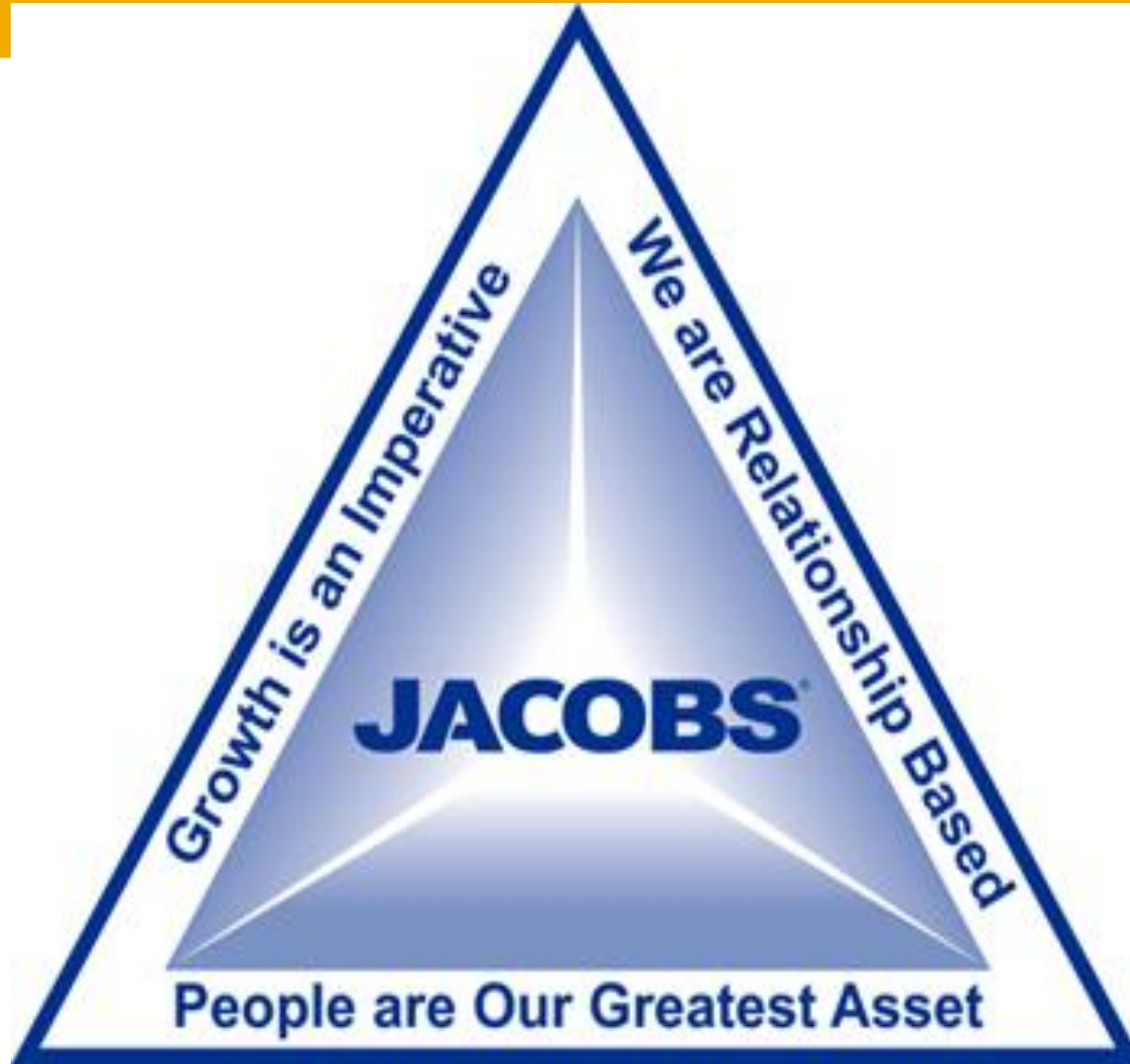
Accredited by
Association
of MBAs

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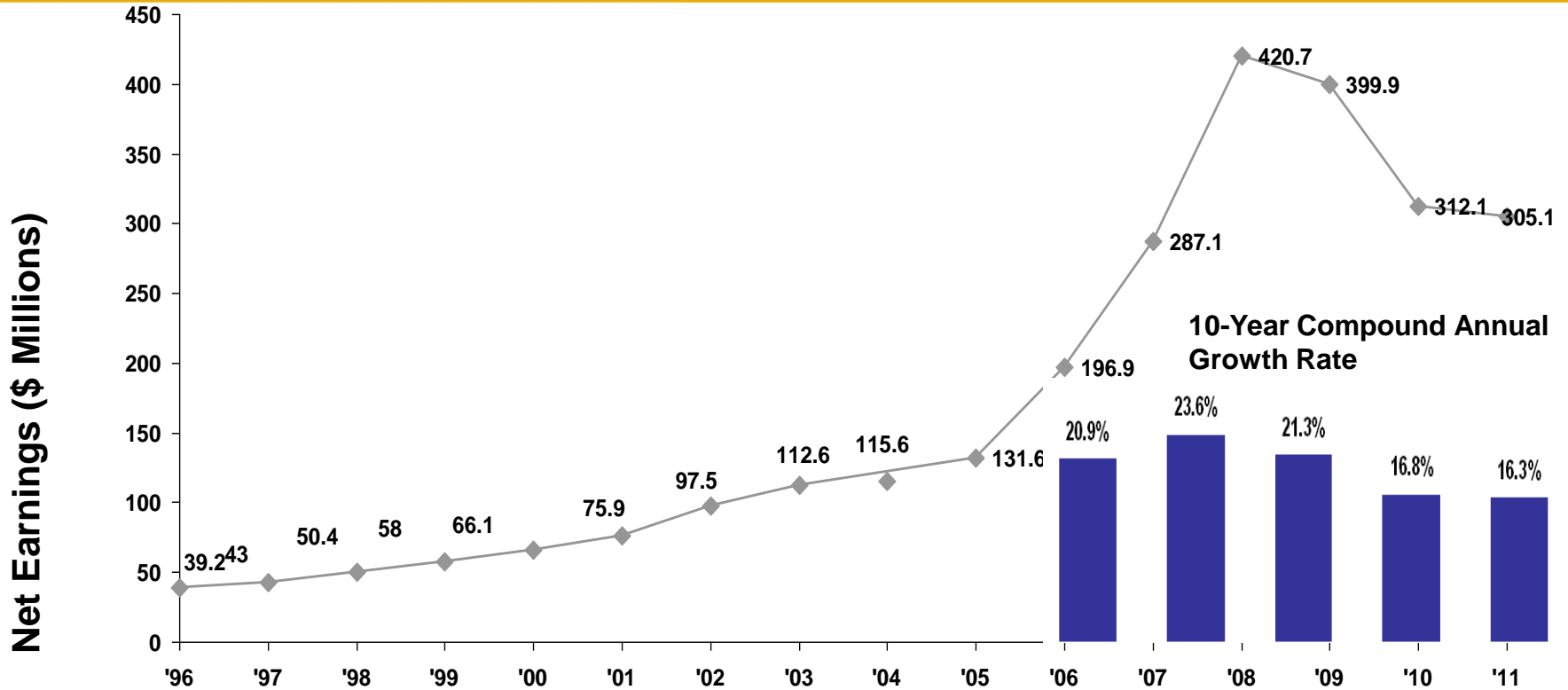


BEYOND ZERO [®] 

A Culture of Caring

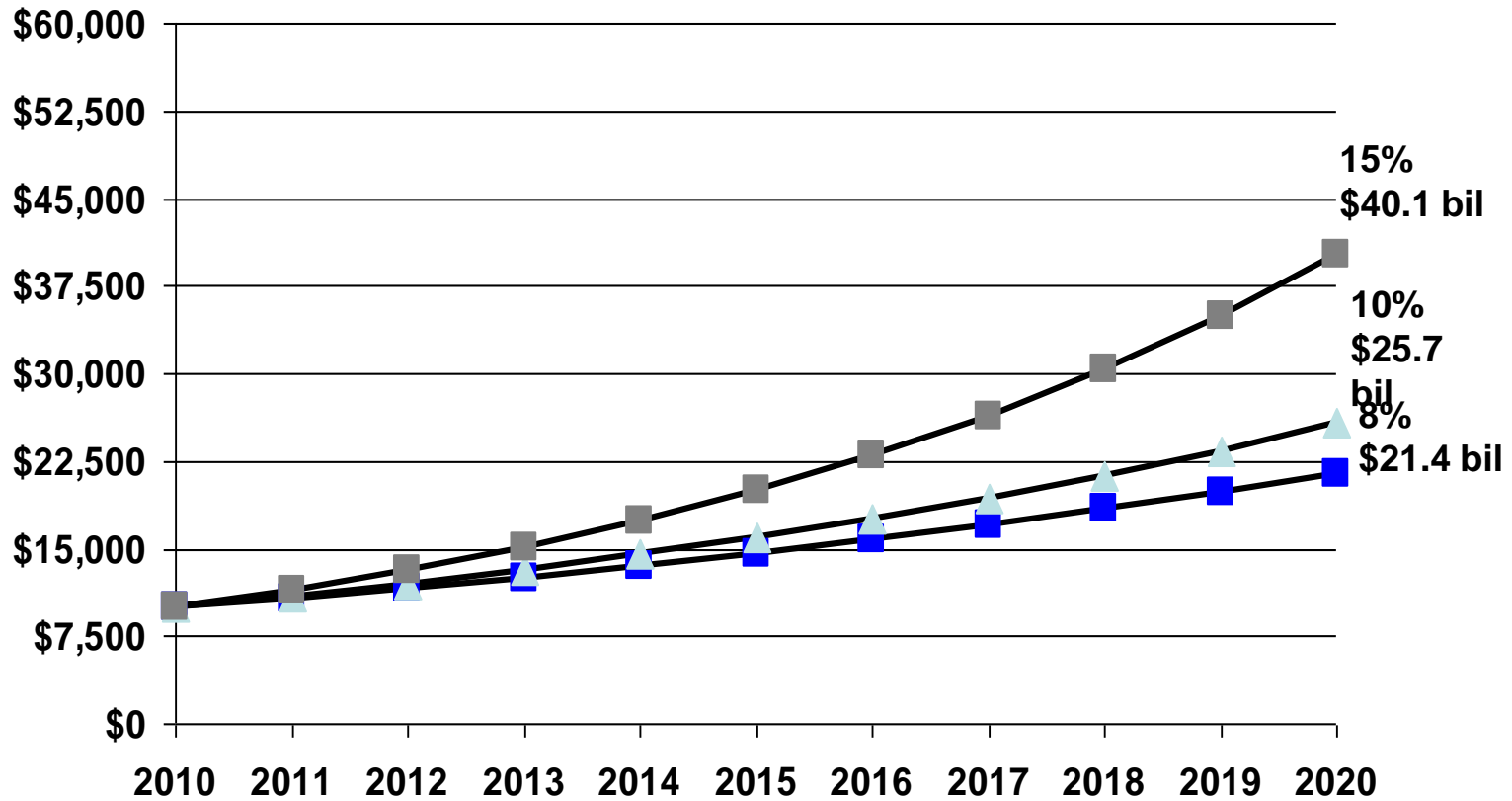


Earnings History for past 15 years

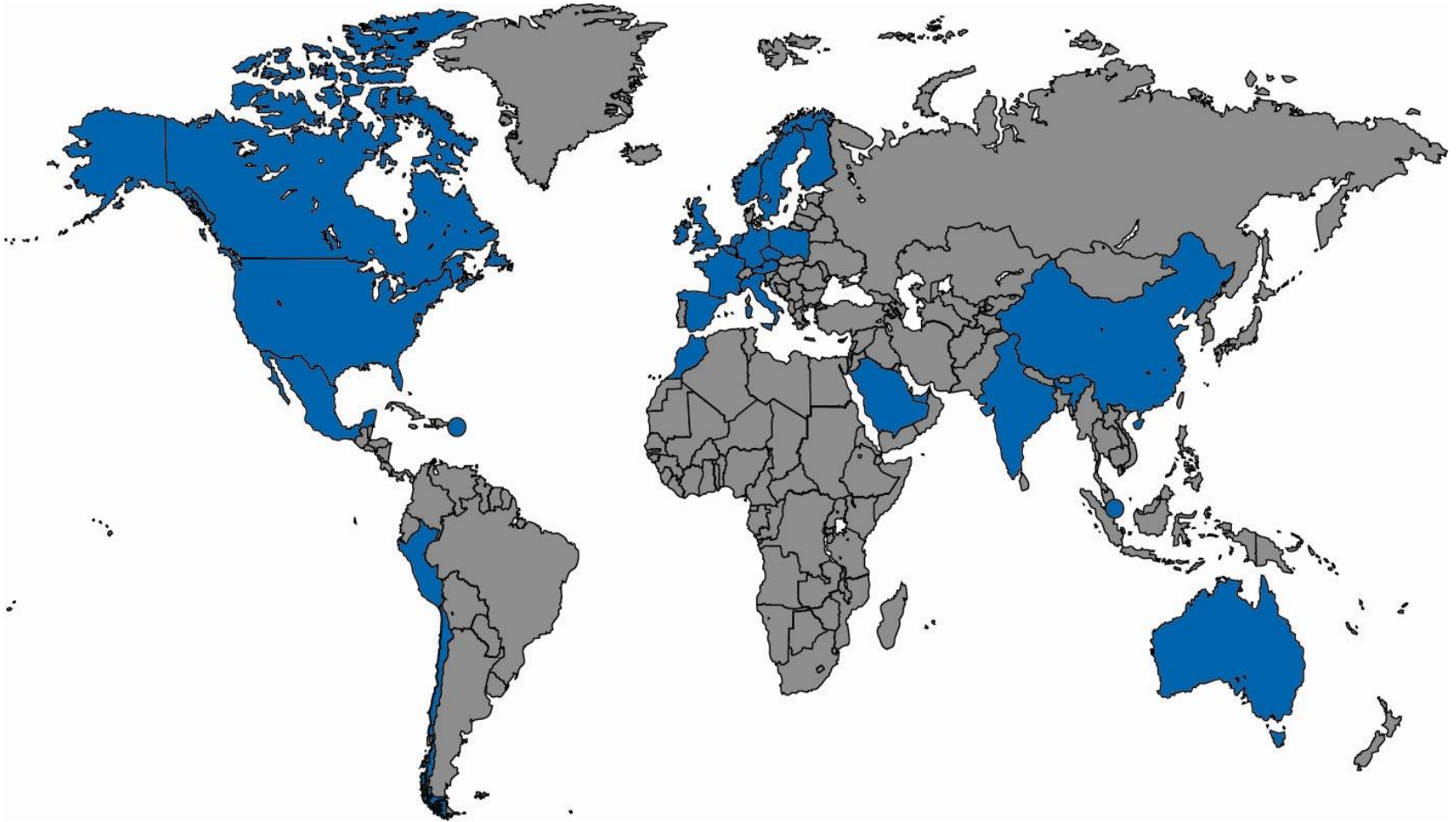


Projected Revenues at Varying Growth Rates

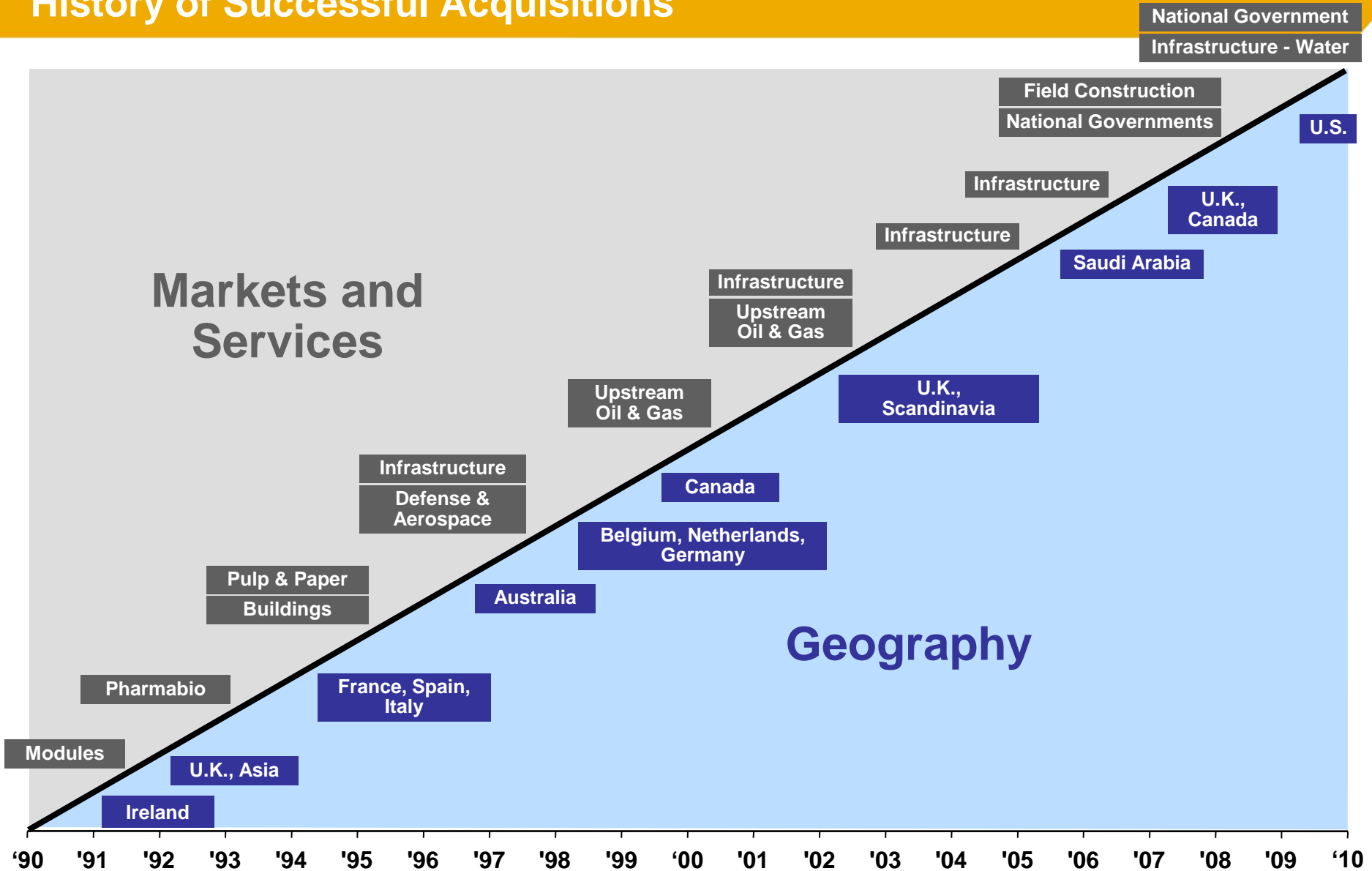
Revenues (millions)



Geographic Growth

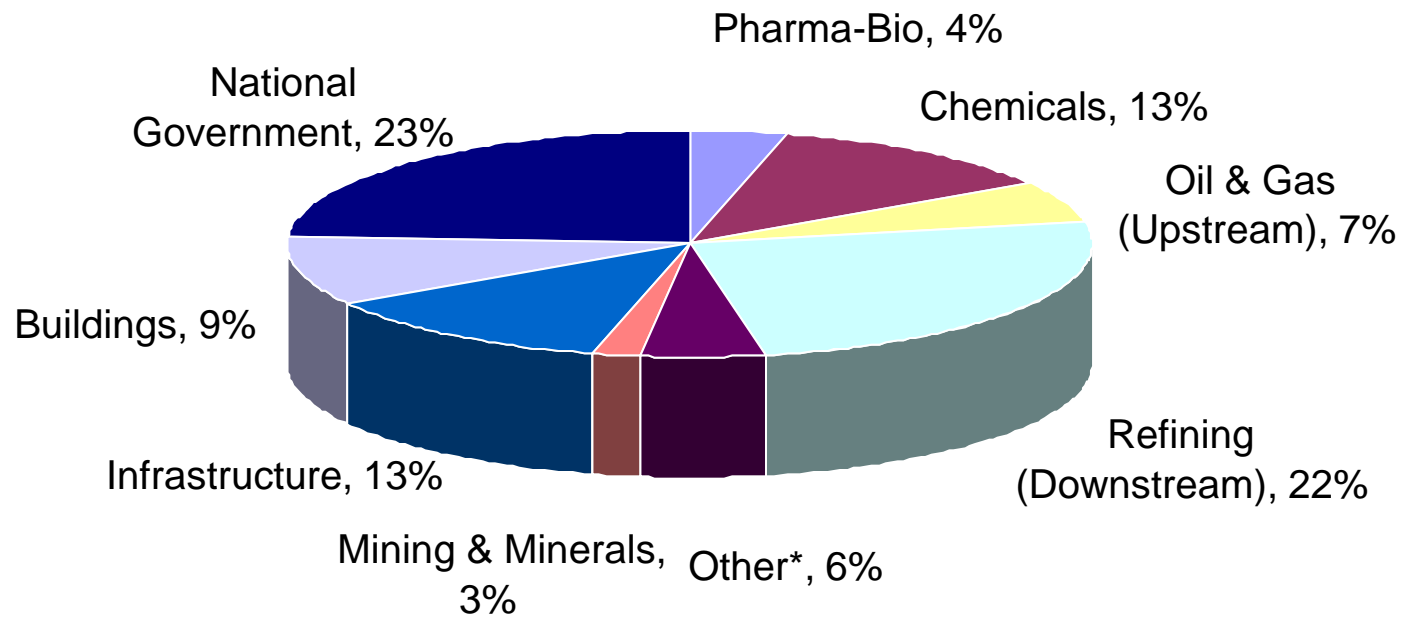


History of Successful Acquisitions



Market Sectors

Market Sectors FY11



People Development

Business Leadership

Management Leadership

Project Management

Relationship Based Sales

**Management Development Programme
(Aston Business School)**

Graduate Development Programme

Apprenticeship Scheme